SACE SIMEST, the Italian export and internationalization hub of Cassa depositi e prestiti Group (CDP), supports Italian businesses in their growth in foreign markets, guiding them in their choice of destination countries and the management of risks connected to operations in new, and often unknown, regions.

Exports are a crucial driver for the Italian economy with SACE SIMEST playing an important role by making a wide range of useful products and services available to satisfy all business needs linked to growth in foreign markets: access to loans for internationalisation, sales insurance against the risk of missed payments, protection of foreign investments against political risks, counterparty evaluations, capital injections to strengthen their position, surety bonds for participating in tenders and contracts, financed receivables payable by foreign counterparts, and credit recovery.

With €114 billion in supported transactions in 198 countries, the Hub serves more than 21,000 businesses, mainly SMEs. SACE SIMEST aims to increase their competitiveness, helping businesses to better position themselves in international markets, and contribute to Italy’s economic growth. The Hub achieves this not only by means of its products, but also due to a range of services and solutions for accompanying businesses to foreign markets, such as our Research Department’s analysis and the Education to Export.

SACE SIMEST entered the short-term credit insurance market.

HISTORY

SIMEST established as a government entity with the aim of promoting joint ventures overseas and of helping them in technical and financial fields.


SIMEST becomes the “Italian Company for businesses overseas”, taking on the management of all the main public financial tools geared to support internationalization activities.

1999 2005

SIMEST becomes a joint-stock company under government control.

SACE enters the short-term credit insurance market.

2004 2010

SACE enters the surety market.

SACE enters the factoring market.

2012 2016

SACE acquired by CDP.

SIMEST transferred to SACE by CDP, thus creating the export and internationalization Hub of the CDP Group.

KEY FIGURES

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SACE has a rating equal to BBB+ (Fitch)


KEY PEOPLE

Rodolfo Errore
SACE Chairman

Pierfrancesco Latini
SACE CEO

THE NETWORK

ITALY

Ancona  Monza
Bari    Naples
Bologna Palermo
Brescia Rome
Florence Turin
Genoa     Venice
Lucca Verona
Milan

OVERSEAS

Dubai
Hong Kong
Istanbul
Johannesburg
Mexico City
Moscow
Mumbai
Nairobi
São Paulo
Shanghai
WE DRIVE EXPORTS
We support the purchase of Italian goods and services by guaranteeing or insuring medium and long-term loans to international buyers. Loans may be denominated in euros, U.S. dollars or select foreign currencies.

WE INSURE AND MONETIZE CREDITS
We provide companies with solutions to insure their sales in Italy and a broad range of factoring and credit recovery services to transform company receivables into liquidity.

WE OFFER GUARANTEES FOR TENDERS AND CONTRACTS
We offer companies the bonds required to participate in tenders and win contracts around the globe, improve payment conditions, and ensure projects against construction risk.

WE OFFER CONSULTING AND PERSONALIZED SERVICES
We offer companies our 40 years of experience in risk assessment and management with tailored solutions and specialized training. Our team of economists analyzes global economic trends, with a focus on changes in country risk, conditions in industrial sectors, and Italian export trends, monitoring 198 countries worldwide.

WE FINANCE INTERNATIONAL GROWTH
We improve access to credit for companies by insuring loans for international development; we facilitate entry into the capital markets and insure foreign investment against political risk.

WE PROVIDE EQUITY INVESTMENT OPPORTUNITIES
We provide assistance to Italian companies in their international expansion process, supporting them in investing in stakes in foreign companies.

THE SACE SIMEST WORLD WITH ONE CLICK!
www.sacesimest.it is the new digital ecosystem tailored to companies, which allows access to the Hub’s online products and services.

RISK & EXPORT MAP
The interactive globe was developed by SACE SIMEST to identify export trends and countries with the greatest opportunities for Italian businesses and provide information regarding different types of risk for companies operating overseas.

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THE SACE SIMEST WORLD WITH ONE CLICK!